



VOLUME 19

CEC NEWS

SPRING 2023

WHAT'S NEW SINCE 2020

We are pleased to return to our annual newsletter after taking a hiatus in 2021 and 2022 due to time demands with Covid-19 restrictions and the daily constraints of our former cornmeal business. Effective October 1, 2022, we sold our LeRoy cornmeal facility to Howlett Farms, enabling us to focus more of our energy on our successful agronomy businesses. The cornmeal business has been a large part of our success through the years but had grown and evolved to the point that it was a distraction to our core business, servicing our agronomy customers.

We have added several pieces of equipment since 2020 to better serve our customers, including the following new additions: Road Tractor, Terragator Airflow, Oxbo Sprayer, 2 auger trailers, tanker trailer, 2 belt trailers, and 2 front end loaders. We also added the following gently used equipment: 2 Prowler self-propelled spreaders, Rogator sprayer, 4 road tractors, 10-wheel tender truck, tanker trailer, and 3 skid loaders.

We also made investments and improvements in our facilities, including adding more liquid storage at both locations. We added a second dry fertilizer mixer in Stafford to assist during the heavy volume of spring plantings. In 2021 we upgraded our dry blend plant computer software for increased efficiencies. We replaced our “old red barn” with a new 4-bay dry fertilizer storage building in 2021 and also added an 80' x 160' storage

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- Affiance Fungicide
- Boron for Corn Sidedress
- Welcome new credit managers
- Addition of Crop Excellence line

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industry articles.

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warehouse in 2022.

We continue to make these investments to keep pace with the needs of our customers as the planting season becomes more fast and furious as well as product shortages and market conditions often dictate the need to receive product earlier and earlier.



On February 8, 2023, we were finally able to return to our in-person semi-annual grower meeting. After cancelling in 2021 and 2022 due to Covid restrictions, it was a fantastic feeling to host our customers and show our appreciation for your patronage. We had 160 people in attendance at the Genesee River Restaurant and Reception Center in Mt. Morris, NY and licensed applicators were able to go home with four points or more of DEC credits and a full stomach!



You can put your Trust and Confidence
in Affiance® Fungicide!



The archaic definition of affiance is trust, confidence. With Gowan's Affiance® corn and soybean fungicide you can trust the science and data and be confident in the results.

Affiance® is a dual mode of action, Tetraconazole and Azoxystrobin, to provide improved disease protection. This broad-spectrum fungicide will control anthracnose, common rust, Northern corn leaf blight and leaf spot, gray leaf spot and more at the 10 fl. oz./acre rate applied at corn V4 to V8 growth stage.

Locally, we have seen very positive results when applied at flowering to control gray leaf spot and fusarium.

The early season applications of Affiance® have demonstrated improved root development for better water and nutrient uptake, reduced stress during dry conditions, improved control of crown and stalk diseases, and improved standability.

In 32 corn trials conducted in 8 states over three years, adjusted to 15% moisture, applications made at the V4-V8 growth stage resulted in a yield gain of 12.3 bu/acre over the untreated control!

When applied to corn silage, improvements were seen in higher yields, higher feed quality, including higher dNDF-30, starches, and crude protein, resulting in more milk production per acre.

In soybeans, the recommended rate is 10 - 14 fl. oz/acre applied at R-1 (prior to disease development). Diseases controlled include Asian soybean rust, anthracnose, powdery mildew, white mold/sclerotinia stem rot, and many more. The end result being healthier, higher quality soybeans with improved yields.

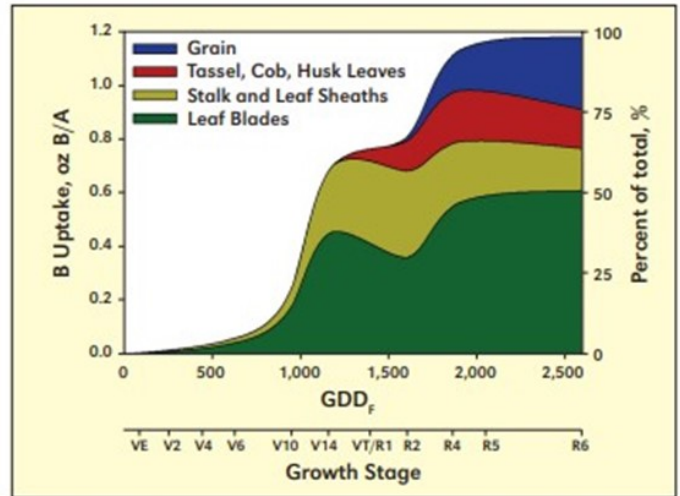
Contact your CEC Sales Rep or visit www.gowanco.com for more information.

CORN SIDEDRESS: CONSIDER BORON

In soil samples submitted by CE- Crocker, our leading deficient soil nutrient in WNY is Boron. Most farmers apply boron with their corn starter. But what about again at sidedress?

When corn begins assimilating nitrogen in the late vegetative stages, it also takes up a large portion of its boron used for several key plant roles, including:

Carbohydrate Metabolism
Sugar Transportation
Organize Cell Structure
Increases Nitrogen Availability in the Plant
Pollen and Flower Development (Plant Reproduction)



“If nitrogen rates are high, the need for boron is always enhanced.” – Neal Kinsey, Author of Neal Kinsey’s Hands-On Agronomy

H₃BO₃ Unfortunately, Boron is highly leachable. What you may have applied in the spring with your corn starter might not be there at sidedress time. pH also affects the availability of boron. pHs above 7 and recently limed soils tend to make boron more unavailable to the plant. Most recommendations for boron at sidedress aim for about 1 quart/acre. A low amount with potentially high yield results. Contact your salesman for more information and recommendations on adjusting your sidedress blends. At a cost of approximately \$4/acre, less than a bushel of corn, you and your accountant will be glad you did!

Welcome aboard Ed and Kevin!

We are pleased to add Ed Urbanik and Kevin Urbanik as our new credit Co-Managers effective as of January, 2023. Ed has over 40 years’ experience in the Ag lending business and is very well respected by our industry. His son Kevin has an accounting background and will be working in tandem with Ed.

Please reach out to either of them if you need any assistance with your credit line. Ed can be reached at 585-705-0383 or edurbanik@cecrocker.com and Kevin at 585-409-5254 or kevinurbanik@cecrocker.com or contact our Stafford office at 585-345-4141 and we will forward your message.



CE-Crocker is excited to be participating with Carolina Eastern, Inc. Crop Excellence to provide high-quality, value added specialty products and adjuvants. Some of the unique advantages of these products are the high availability and low use rates. Less materials. Less handling. Less packaging and waste!

Some of the products we will be transitioning to in 2023 include: X-Celerant, Nu-Surf 80, Castnet, Waterspout, Singe, Swiftkick, On-Point, Clear Excellence, Sticker X-treme and Sudblaster Extreme 30%. Visit cropexcellence.com for more information on these products and others in their portfolio.

Contact Us

Give us a call for more information about our services and products

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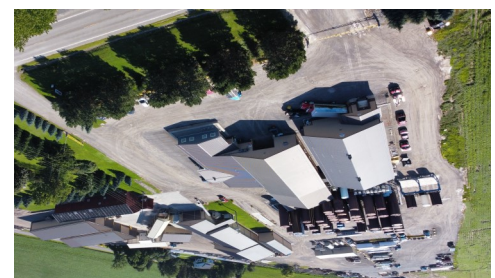
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